

Zone One Representative Council Meeting Minutes

December 3, 2016 Hood River, Oregon

Call To Order: The meeting began at 1:16 pm

Quorum Established: 14 people present; after a review of the by-laws...yes, it was established. 5 clubs were represented.

Roll Call of 2016 Zone One Regional Delegates & Alternates:

Alaska: No Clubs Represented	British Columbia Paint Horse Club: Not Represented
Eastern Idaho Paint Horse Club: Not Represented	Idaho Paint Horse Club: Not Represented
Snake River Paint Horse Club: Represented	Treasure Valley Paint Horse Club: Not Represented
Montana Paint Horse Club: Not Represented	Blue Mountain Paint Horse Club: Not Represented
Cascade Paint Horse Club: Not Represented	Central Oregon Paint Horse Club: Represented
Oregon Paint Horse Club: Represented	Southeast Oregon Paint Horse Club: Not Represented
Inland Northwest Paint Horse Club: Represented	Pacific Northwest Paint Horse Club: Not Represented
Rainier Paint Horse Club: Not Represented	Southwest Washington Paint Horse Club: Represented
Washington State Paint Horse Club: Represented	

Identification of Guests:

• 4 Guests were present at the meeting: Kari Fye, Allie Greene, Patty Baker & Debe Palmer. Thank you for coming!

Correspondence:

- An unnamed exhibitor at Zone One 2016 expressed their feelings about a California trainer helping out with the trail clinic. The group discussed this after the correspondence was shared.
- A group of Canadian exhibitors asked if the "Canadians paying on par" system would carry to the 2017 show. *This will be addressed at the January meeting.*
- Exhibitors contacted some board members about the way in which High Points were calculated/awarded.
 - There was a great deal of discussion on this topic. We will need to create language in our premium to allow for a specific amount of time for any errors to be found prior to award announcements and awards.
 - Linda Vance checked with APHA, they allow for 3-5 days for this. We will work on the number of days for our show.



Zone One Representative Council Meeting Minutes

> December 3, 2016 Hood River, Oregon

- THE PLAN MOVING FORWARD FOR 2017:
 - This will be outlined in the Show Secretary contract for 2017. A board member will double check all high point tabulations prior to the announcement of winners.
 - A list of all high points with the class numbers that count toward it will be given to the show secretary; it will be listed in the pattern book, and will be posted on the show office door.
 - A poster will be made, and posted on the Show Office door that states the number of days rule. <u>The actual number of days is still to be determined by the Zone One Representative Council.</u>
 - _IN 2017, EXHIBITORS MUST BE PRESENT OR HAVE A REPRESENTATIVE PRESENT TO ACCEPT ANY AND ALL AWARDS.

Previous Minutes:

- The January 2016 minutes were emailed to all clubs with the agenda for this meeting prior to today. The previous minutes were posted on Facebook, and shared by several club members. The previous minutes were brought as hard copies to today's meeting as well.
- A motion was made to accept the January 2016 minutes. The motion was seconded. The motion passed.

Presentation of Bills: none given at this meeting.

Treasurer's Report: A print out of the show financials were handed out and discussed.

- There are 3 NSF check's outstanding from the Zone One Show at this time. Kathy Tuttle-King is working with
 these people directly to get this taken care of. *If they have not paid by the January meeting*, Kory Kumar will
 send them an official Zone One correspondence with a timeline for payment prior to a collection notice being
 made.
- Zone One 2016 had an overall profit of approximately \$10,000.
- There was discussion of the Linn County Fairgrounds Bill. There was some confusion over what the contract stated versus what we were charged for the arenas on the move in day. The fairgrounds bill has been paid in full, with the exception of this days arena charges.
- Dale Parker will contact the fairgrounds to clear this up and gain a clear understanding. He will share this information with Kathy Tuttle-King and Niki Slattery-Abila. Then, Kathy will pay the remaining amount owed to the Linn County Fairgrounds. There is no dispute on the fairgrounds bill, the Zone One Board is seeking clarity on this one item so that they can move forward in positive manner.
- The 2015 financials as they compare to the 2016 financials were discussed.
 - 2015 had a net profit of approximately \$18,000.00; however the amount of awards needing to be purchased was significantly lower in 2015.
 - 2016 had a net profit of approximately \$10,000.00.

Website: Kathy Glover will continue to manage the website. Nothing to report at this time.

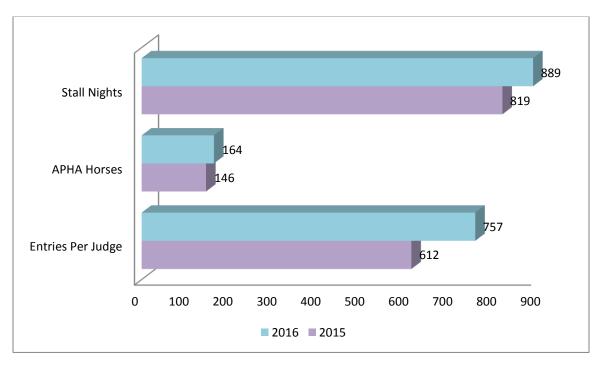


Meeting Minutes December 3, 2016 Hood River, Oregon

OLD BUSINESS:

Zone 2016 Show Report:

- The show had a net profit of approximately \$10,000.00.
- Show numbers were up from 2015...see graphed information below.
- There was no overtime at the show.
- Exhibitors responded very favorably to Brenda's store, and to the Buckle Option/Buy Up Program.
 - \circ $\;$ People loved the options and the form for ordering.
- Overall, people seemed up beat and happy at the show.
- The Saddles were a HUGE hit.
- The trail clinic was very successful.
 - We had a net profit of approximately \$1,800.00 on the trail clinic.
- A motion was made to pay Karen Qualls \$400.00 for her help with the clinic. This motion was seconded. The motion passed. Kathy Tuttle-King will write a thank you card to Karen, and send her a check for \$400.00.



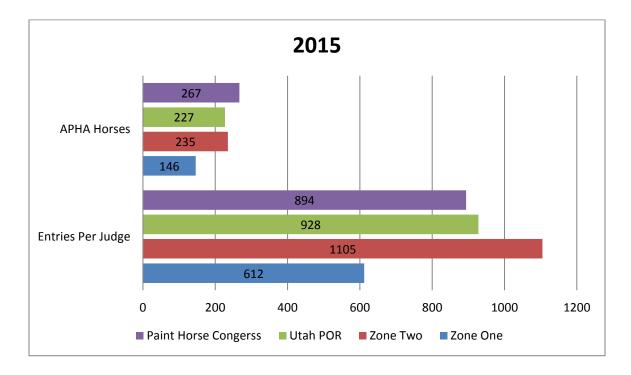


Meeting Minutes December 3, 2016 Hood River, Oregon

TAKE BACKS FROM THE 2016 SHOW FOR THE 2017 SHOW:

- Continue the buckle options program.
 - At the 2017 Show, we will have catalogs for people to look at.
 - An online version of the catalog can be posted on our website and Facebook page prior to the show for people to see.
- Continue the saddles as overall awards. Have more clearly understood criteria for the saddles, and a list of classes that can count toward each division saddle.

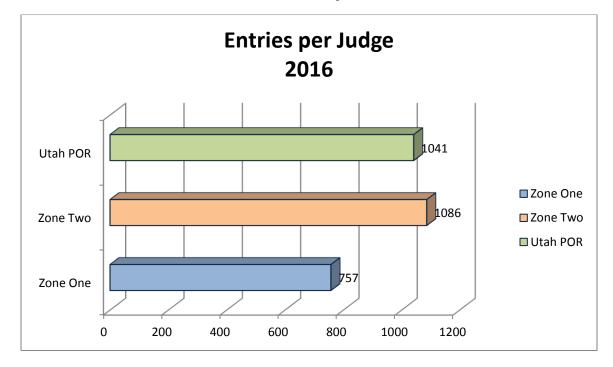
How does Zone One Compare to the top Paint Horse Shows in our Nation?





Meeting Minutes

December 3, 2016 Hood River, Oregon



After the show/Next Steps:

- APHA Northwest Championship Classes were discussed. It is possible this program will not continue for 2017. More information to follow after APHA Convention.
- A motion was made to have the secretary write and send out thank you cards for sponsors. This motion was seconded, and passed. Kory Kumar will write and mail thank you cards to the following groups:
 - o Oregon Paint Horse Club
 - o APHA
 - o Hay Hut
 - o Jessica Thorndycraft

NEW BUSINESS:

Zone One 2017:

• 9 member clubs have currently paid dues and committed to Zone One 2017.



Zone One Representative Council Meeting Minutes December 3, 2016 Hood River, Oregon

Nomination & Election of 2017 Board & Officers:

- Chair Person: Niki Slattery-Abilla & Shannon O'Dell were nominated. Shannon respectfully declined the position.
 - Nominations were called for 3 times. Niki Slattery-Abilla is the unanimous vote for chair person. This vote was seconded, and passed.
- Vice Chair Person: Mary Ann Black & Linda Vance were nominated. After counting the ballots, Mary Anne Black won the vote for vice chairperson.
- Secretary: Kory Kumar was nominated. Additional nominations were called for 3 times. Kory Kumar is the unanimous vote for secretary. The vote was seconded and passed.
- Treasurer: Kathy Tuttle-King was nominated. Additional nominations were called for 3 times. Kathy Tuttle-King is the unanimous vote for treasurer. The vote was seconded and passed.
- The following people were nominated for Board Members at Large: Monica Webb, Shannon O'Dell & Linda Vance. All three individuals were unanimous votes. The votes were seconded, and passed.

2017 Show Planning:

- Discussion of Inland Paint Horse Club linking up with Zone One to have a 10 judge event. Different show format options were discussed. A scheduling committee will be created to finalize the details. Zone One Championship Show will run August 16-19, (Wednesday through Saturday), so that adding the Inland Paint Horse Club Show will allow for the ending of the total event to be Sunday, August 20, 2017.
- The overall format will be similar to Zone Two & Utah Paint Horse Club Show.
 - Kory Kumar has notified the judges of this move. All 6 judges are available. New contracts with the date change have been mailed.
 - Zone One Championship Show 2017 Judges:
 - Chris Strine, OH
 - Andrea Simons, TX
 - Rhonda Replogle, MD
 - April DeVitt, KY
 - Casey DeVitt, KY
 - Daren Wright, OH
- Snake River Paint Horse Show proposed having a Ranch Horse Show the weekend prior to Zone One. Discussion of how this would impact Zone One took place. The ranch show could be held Sunday & Monday, August 13-14, 2017. This would allow for a break day before the start of Zone One. Placement of Ranch Horse Classes would need to be at the beginning of the show given this format.



Meeting Minutes

December 3, 2016 Hood River, Oregon

- A ranch only show is not likely to hurt the zone, but rather to help it by increasing the ranch horse participants.
- A show schedule will be put together prior to the January meeting. There was discussion of adding different types of classes such as futurities & jackpots. Nothing was decided.

2017 Zone One Planning Committees:

- Scheduling Committee: working on the class list and class arrangement.
 - Niki Slattery-Abilla, Linda Vance, Shannon O'Dell, Monica Webb & Mary Anne Black.
- Awards Committee: bring award ideas and prices to January meeting.
 - Niki Slattery-Abilla, Kory Kumar, Kari Fye, Allie Greene & Kathy Tuttle-King
- Ranch Committee:
 - Niki Slattery-Abilla, Mary Anne Black, Jennifer Springston & Mellisa Jayo.
- Paperwork Committee:
 - Niki Slattery-Abilla, Linda Vance, Kory Kumar & Kathy Tuttle-King
- Advertising Committee:
 - A motion was made to have Danyelle Harp design an ad for Zone One (1 page). This ad would be placed within the NWCC Directory.
 - Mary Anne Black will have a Ranch ad created as well, and published in the NWCC directory.
 - The cost of ad design is \$50.00, and each page costs \$300.00.
- Long Term Planning Committee:
 - We need a cool "logo" for Zone...the slogan, "The Big One" was discussed.
 - Kari Fye will research banners to promote our sponsors. She will bring prices to the January meeting.
 - Monica Webb will research what it would take to have Zone One be a NSBA approved show.
 - What are the costs associated with this?
 - What are some different options for NSBA classes at our show?
- Sponsorship Committee:
 - Niki Slattery-Abilla, Tom Black, Kathy Tuttle-King, Shannon O'Dell & Mary Anne Black
 - Zone one has hired Tom Black to seek out and acquire sponsorships.
 - A sponsorship packet has been created. It was passed around and discussed.
 - He will be paid 20% of the proceeding value for all acquired sponsorships.
 - A separate bank account will be created that has Shannon O'Dell & Kathy Tuttle-King on it.
 - Tom will deposit all money into this account. Once per month, Tom will be paid by check for the 20% of money he has brought in for the month.
 - He will give each sponsor that Tax Deductible slip at the time he collects the money.
 - As Inland Paint Horse Club will be teaming up with Zone One, a motion was made for all show sponsors to be split with 40% going to Inland Paint Horse Club and 60% going to Zone One. This motion was seconded and passed. This split applies to the silver and gold level sponsors only.



Zone One Representative Council Meeting Minutes December 3, 2016 Hood River, Oregon

Trail Hire for 2017:

• Robert Dehn is interested in working with us again. Discussion of hiring him to create the trail patterns prior to the show, and then hiring him to be at the show to set the patterns, do the walk throughs, adjust the patterns as needed, and work the In Gate during trail. Robert may have a scheduling conflict. More information to be presented at the January meeting.

Clinic 2017:

• Discussion of having a ride the pattern clinic or a ranch horse clinic on Tuesday prior to Zone. More discussion to follow at the January meeting.

Show Staff 2017:

- Bidding is open for the following positions. All bids will be considered at the January meeting.
 - Show Secretary/Show Office Staff
 - o Announcer
 - o In Gate
 - Ring Steward
 - Scribes (6 needed)
 - o Runner
- Snake River Paint Horse Club has expressed an interest in filling these positions. The will bring a formal bid to the January meeting for consideration.

A motion was made to adjourn the meeting at 4:50 pm. The motion was seconded, and passed.